



Government Estimation for CMMC Cost

Reference Document:

48 CFR 2025 Proposed Update

<https://public-inspection.federalregister.gov/2024-30437.pdf>

According to the U.S. Small Business Administration a small business (SMB) is "Most manufacturing companies with 500 employees or fewer, and most non-manufacturing businesses with average annual receipts under \$7.5 million, will qualify as a small business." For this price breakdown we will use a 50 Employee company and 200 employee company for reference.

| Regulatory Action | Estimated Hours | Price Per Hour or Price for Implementation | Company Size | Yearly Cost | Reference |
|---|-----------------------------|--|---------------|--------------|---|
| Train Employees on Handling CUI | 1 Hour Per Employee | \$76.00 | SMB (50) | \$3,800.00 | Section IV Subsection 1(d.) Page 29 |
| | | | SMB (200) | \$15,200.00 | |
| | | | LB (500+) | \$38,000+ | |
| Hourly Estimations to Comply with NIST SP 800-171 Revision 2 | 1,560 Hours (Initial Year) | \$95.00 | SMB (50, 200) | \$148,200 | Section IV Subsection 2(a.) Page 33 |
| | 1,040 Hours (Recurring) | | | \$98,800 | |
| | 5,720 Hours (Initial Year) | | LB (500+) | \$543,400.00 | |
| | 5,200 Hours (Recurring) | | | \$494,000.00 | |
| Hardware and Software Cost Estimations to Comply with NIST SP 800-171 Revision 2 | N/A | \$27,500 (Initial Year) | SMB (50, 200) | \$27,500.00 | Section IV Subsection 2(a.) Page 34 |
| | | \$5,000 (Recurring) | | \$5,000.00 | |
| | N/A | \$140,000 (Initial Year) | LB (500+) | \$140,000.00 | |
| | | \$80,000 (Recurring) | | \$80,000.00 | |
| High Confidence Level Assessment (C3PAO Assessment) | N/A | \$50,675 (Triennial) | All | \$50,675 | Section IV Subsection 2(e.) Page 38 |

Cost Breakdown by Business Size

| Business Size | Initial Year Cost | Yearly Cost | Every Third Year Additional Cost |
|-------------------------------|-------------------|--------------|----------------------------------|
| Small Business 50 Employees | \$230,175.00 | \$107,600.00 | \$50,675.00 |
| Small Business 200 Employees | \$241,575.00 | \$119,000.00 | \$50,675.00 |
| Large Business 500+ Employees | \$772,075.00 | \$612,000.00 | \$50,675.00 |